

Westcon Support Services - Service Description <u>Care Support - Extreme Networks</u>

General Description

A support service offering providing an equivalent level of support to the support programs commonly provided by Extreme Networks (OEM). Westcon will provide Care Support for Extreme Networks which comprises of an end-to-end support service consisting of Remote Technical Support levels 1 to 3. These levels of support are described in the table below.

The scope for Westcon Care Support technologies is:

- Extreme Networks XIQ solutions which cover Extreme Networks Cloud technologies
- The associated Extreme Networks Access Points (APs) for Extreme Networks warranty and DOA

Service Variants / SKUs

SKU	U Material Description		Definition
WGGS-EXT-XIQ-PIL-S-C-PWP	XIQ Pilot SaaS, EW SaaS Support	24x7	365 days a year 24 hours a day
<u> </u>	 		7 days a week
WGGS-EXT-XIQ-PIL-S-OP-PWP	XIQ Pilot RTU Sub, EW SW Support	24x7	365 days a year 24 hours a day 7 days a week
WGGS-EXT-95600-XXXX	TAC and SW Support for product XXXX / Covers Extreme Networks Warranty and DOA for product XXX / equivalent to ExtremeWorks 97000XXXX	24x7	365 days a year 24 hours a day 7 days a week

Note: WGGS-EXT-95600-XXX SKUs must be associated with one of the WGSS-EXT-XIQ-PIL* SKU



Service Components

Service Component	Description	Deliverables	
Remote Technical Support	Logging of Unlimited number of incidents via Web, Email and Phone	Confirm the Service Request Create a Westcon ticket in Westcon SIGMA service portal Collect relevant technical fault information Perform basic fault determination Functional escalation to level 2 in the event that the fault cannot be resolved If the Service Request is prioritized as a Priority 1, the Service Request will be escalated to Level 3 (OEM) directly Level 1 is performed on a 24x7 basis	
		Technical assistance to resolve failed configurations or installations. We only provide the help to resolve any issue associated with a 'live' installation. Meaning that we will not perform step by step installations or configurations and only troubleshoot the installation once it is 'live'. For avoidance of doubt 'live' means that the hardware installation and associated configuration have been completed and the customer has accepted the solution as functioning as per the design. Troubleshooting assistance, fault isolation and diagnosis of software and hardware related issues	
		Provide workaround solutions to reported faults when available Functional escalation to level 3 in the event that hardware related faults are confirmed, or fault cannot be resolved	
		Level 2 is performed on a 8x5 Next Business Day basis Level 3 Westcon liaises directly with the OEM to source appropriate technical support OEM assists Westcon with troubleshooting the fault, providing software enhancements such as patches and hotfixes, resolving and generating workarounds and addressing software bugs OEM provides Advance Hardware Replacement after hardware malfunction is determined and confirmed	
		Westcon facilitates all communication between the customer and the OEM	
Software Support		Covers support for software (licenses and subscriptions) on OEM appliances and for Software Only products Assistance for implementation of Software Underto and Ungranded is evaluated.	
Hardware Support	OEM Warranty and DOA	 Assistance for implementation of Software Updates and upgrades is excluded Westcon L1 will provide the requestor with details on how to open a Service Request with the OE directly. Customer entitlements in terms of Warranty and DOA are defined by the OEM and the OE policies apply. 	
		Current web page of Extreme Networks policies is: https://www.extremenetworks.com/support/policies/#warrantyTag Current (June 2020) web page of Extreme Networks Product Warranty FAQ (link from the URL above) is: https://cloud.kapostcontent.net/pub/d6af78db-403e-43ed-97dd-2d284b137685/product-warranty-faq.pdf??kui=m2Y4SLvG_vIAWLqiXoEc9A Note that the web pages above may change at Extreme Networks discretion.	



Customer's Responsibilities

- Engage into a continuous cooperation during the incident investigation, ensuring delivery of all requirements to Westcon including, but not limited to, tech-files and screenshots of error messages.
- Appoint a technically competent contact person with whom the Westcon engineer can discuss the relevant technical issues. Failing to do so may cause delays to the incident resolution.
- Customer will respect the priority definitions hereby described.
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- P1 and P2 incidents must be logged by telephone, or immediately followed up by telephone if logged through the SIGMA service portal or via email, to help ensure that the response time target can be met. All requests sent by email only, will initially be processed as P3.
- Store complete backup copies of the supported products.
- Erase any confidential data or programmes not provided by OEM with the hardware product and remove all features, parts, options, alterations, and attachments not provided by the OEM with the hardware product.
- Must arrange site access or remote access connectivity, whenever required.
- For hardware replacement deliveries, must have an authorised representative available to accept delivery of the replacement device
- Log service requests related to Hardware warranty and DOA with OEM directly. Westcon will provide reasonable information for Customer to contact OEM.
- Must return the failed device to OEM within 10 business days of receipt of the replacement device.
- Not create any Bypass situation as described below
 - As a Support Partner of Extreme Networks, Westcon shall provide level 1 / level 2 support to all reported incidents.
 - Westcon will work as a liaison with Extreme Networks for level 3 expertise as necessary, at Westcon sole discretion
 - Under no circumstances should customers be allowed or instructed to engage Extreme Networks directly. Any interactions between customers and Extreme Networks, that have not been triggered by Westcon, is categorised as a bypass. By purchasing Westcon Support, our customers agree NOT to create bypass situations as described above.

Pricing Methodology

Pricing will apply on a per device per contract duration basis.

Common Features / Definitions

Response Time: First response in number of minutes, hours, or days between when a customer submits a Service Request (support ticket) and when a Westcon customer support representative provides an initial response, confirms the request and provides a Westcon ticket number.

Supported Languages: Level 1, 2 and 3 support are offered in English. Level 1 and 2 Support in a local language is provided on a commercially reasonable effort, depending on the availability of resources.



Priority Levels:

Priorities will be defined based on the incident description provided to Westcon. Some key information considered during priority definition are customer operational impact, urgency, financial impact, number of users affected, information on redundancy.

Below you find the description for each priority and the corresponding response and follow-up times.

Priority Level	Definition	Response Time*	Commitment	Target Follow-up times**
P1 Critical	An error that renders the product inoperative, causes the product to fail catastrophically or causes a major impact on customers' business operations; no workaround available		Westcon and customer will commit full time resources during service hours to resolve the situation or obtain a workaround to reduce the priority of the error	Every 4 Business Hours until resolved or a workaround is in place
P2 High	An error that substantially degrades the performance of the product or materially restricts customers' business operations; no workaround available	<2 Hours	Westcon and customer will commit full-time resources during normal business hours to resolve the situation or obtain a workaround to reduce the priority of the error.	Every Business Day until resolved or a workaround is in place
P3 Normal	An error that partially degrades the performance of the product and has minimal impact on customers' business operations; workaround available	1 Business Day	Westcon and customer will commit the necessary resources during normal business hours to restore service to satisfactory levels	Every 2 Business Days until resolved
P4 Low	Non-critical issue. Does not impact customers' business operations; feature, information, documentation and enhancement requests from the customer	2 Business Days	Westcon and customer will provide resources during normal business hours to provide information assistance as requested	Once per Business Week until resolved

^{*} Refers to the time taken to acknowledge the request and convert it into a Westcon support ticket.

Escalation to management

Should you ever feel unsatisfied with our response times or quality during a Service Request, we encourage our customers to request an escalation through our Support Centre via phone. The engineer who receives your call will then contact the Level2 team leader. If Service Delivery Management (SDM) has been purchased, the appropriate SDM will also be informed of the service request and take appropriate action.

Westcon recommends that an escalation request is done by the web (SIGMA) within the Service Request that you want to escalate, followed by a call to the engineer in charge.

Whenever requesting an escalation, in addition to all available reference numbers (contract number, ticket number, serial number), please make sure to provide details on your concern.

What to expect from an escalation?

The Escalation Manager (as defined below) or Service Delivery Manager will take ownership of your reported situation and will perform the following tasks/activities:

- Review the Service Request(s) involved in the escalation with the Support Engineer(s) owning the involved Service Request(s).
- Develop an action plan with Support Engineers and Technical contacts on the Customer side. This may include actions for both Westcon and Customer.
- Contact the customer escalation requestor to review the proposed action plan and each party involvement and responsibilities.
- Once the escalation is resolved, feedback will be provided to the customer.

The Westcon internal escalation matrix is for Service Requests classified as Priority 1 or Priority 2

Engineer or Service Delivery Manager (if option purchased)	Initial point of contact for escalation
Level2 team leader or Service Delivery Manager (if option purchased)	Escalation after 2 Business Hour
purchased)	

^{**} Follow-up times may vary depending on the fault reported by the customer and also whenever involvement from the OEM is required. Upon escalation to level 3, customers shall accept that Westcon has no influence on the response times and cannot control the OEM. Westcon reserves the right to reassess the priority during an investigation - e.g. when a workaround is made available.

^{***} Where "service hours" is mentioned, please refer to the Service Level Target of your contract, i.e. 24x7, 8x5.



The Engineer, or the Level2 team leader acts as Escalation Manager

If a Service Delivery Manager is in place, the Service Delivery Manager acts as Escalation Manager during Business Hours (Monday to Friday 9:00 to 17:30 GMT or CET).

The Level2 team leader is also Business Hours only function.

Exclusions

Please note that the Westcon Care Support described hereby is limited to break/fix issues. The following services are not included in the standard support service contract:

- Assistance with collecting logs/tech files, planning, design, deployments, migrations, backup and restore or rebuild of systems, training, optimisation or firmware updates.
- · Assistance with queries on product licensing
- Warehousing logistics
- On-site engineer
- Support for the solution of malfunctions caused by improper handling and not following vendor guidelines and policies
- Support for the solution of malfunctions caused by external factors (e.g. lightning strikes or damage caused by force majeure)
- Support of components without a Westcon support contract
- Devices or software whose Last Date of Support is exceeded
- Standard/ normal/ emergency changes
- Any involvement by Westcon in any Warranty claims, claims for damages or other disputes between Customer and OEM
- Hardware replacement may not be possible within the SLT for products that are not at the location recorded
- For other versions of Supported Products than the versions that Westcon or OEM, at their sole discretion, consider to be supportable

Disclaimer: WestconCare is not designed to walk you through the installation process or to provide technical assistance to resolve failed configurations or installations. WestconCare will only provide the support to resolve any issue associated with a 'live' installation. Meaning that we will not perform step by step installations or configurations and only troubleshoot the installation once it is 'live'. If you need comprehensive installation assistance, you may require a Professional Services engagement. Our professional services team can assist you with planning, design, deployments, upgrades, migrations, optimization, and application verification to ensure a highly available, scalable, and secure infrastructure. Please contact your account manager for detailed quotes that include a comprehensive Statement of Work (SOW).

Legal terms and conditions

This Service Description is subject to Westcon Group European Operations Ltd's standard terms and conditions located at https://www.westconcomstor.com/global/en/legal/Legal/terms-and-conditions.html "Terms and Conditions".

In the event of a conflict with this Service Description and the Terms and Conditions, this Service Description shall take precedence. Notwithstanding the foregoing, the Terms and Conditions do not apply where you have agreed to separate terms with us in which case those terms shall prevail to the extent that the terms herein are not otherwise covered and further provided that those terms have not expired or otherwise been terminated.